

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

POSTAL RATE AND FEE CHANGES, 1997

RECEIVED

Docket No. R97-4.

POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

**INTERROGATORIES OF
THE DIRECT MARKETING ASSOCIATION, INC.
TO USPS WITNESS TAYMAN**

Pursuant to Sections 25 and 26 of the Commission's Rules of Practice, the Direct Marketing Association, Inc. hereby submits the attached interrogatories to USPS witness Tayman: DMA/USPS-T9, Nos. 1-10. If the designated witness is unable to respond to any interrogatory, we request a response by some other qualified witness.

Respectfully submitted,

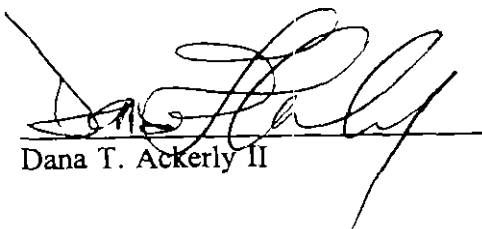


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CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document in accordance with Section 12 of the Commission's Rules of Practice.



Dana T. Ackerly II

Dated: July 29, 1997

WITNESS TAYMAN (USPS-T-9)

DMA/USPS-T9-1. Please refer to page 82 of Library Reference H-12.

- a. For 1997, personnel related other programs comprise 8613 work years and for 1998 9933 work years. Please describe the work that these personnel will be performing by cost segment.
- b. Please provide supporting detail for the basis for your work year estimates.
DMA/USPS-T9-2. Please refer to page 83 of Library Reference H-12.
- a. For 1997, work years for HQ and service wide personnel-related other programs personnel are 62,235 and for 1998 they are 84,257 work years. Please describe the work that these personnel will be performing by cost segment and provide supporting detail for the basis for your work year estimates.

DMA/USPS-T9-3. Please refer to pages 89 and 90 of LR H-12.

- a. For all costs on these sheets which are greater than \$10 million, please describe the programs that these costs support.
- b.. Please provide the basis of your estimate.

DMA/USPS-T9-4. Please refer to page 98 of LR H-12.

- a. For all costs on this sheet which are greater than \$10 million, please describe the programs that these costs support.
- b. Please provide the basis of your estimate.

DMA/USPS-T9-5. Please refer to page 100 of LR H-12.

- a. For all costs on this sheet which are greater than \$10 million, please describe the programs that these costs support.
- b. Please provide the basis of your estimate.

DMA/USPS-T9-6. Please confirm that page 101 of LR H-12 shows non personnel other program costs of \$248,264,000 in FY 97 and \$867,243,000 in FY 98. That page lists "Program/Functional Managers" as the sources of these cost estimates.

- a. Are there any work papers supporting these estimates? If so, please provide them.

- b. When did the managers provide these estimates?
- c. Please provide the names and titles of each of the managers who provided the estimates together with the component number for which they provided the estimates.
- d. Please describe the activities that these costs will be incurred for.

DMA/USPS-T9-7. Please refer to page 194 of LR H-12.

- a. Over what period of time does the Postal Service depreciate Mail Processing Equipment?
- b. Over what period of time does the Postal Service depreciate Real Property?
- c. Over what period of time does the Postal Service depreciate Motor Vehicles?
- d. Over what period of time does the Postal Service depreciate Customer Service Equipment?
- e. Over what period of time does the Postal Service depreciate Postal Support Equipment?
- f. What is the useful life of the equipment in a. through e. above?

DMA/USPS-T9-8. Please refer to page 519 of LR H-12. The September 30, 1996 Balance Sheet shows assets of \$25,463.9 million for property and equipment.

- a. Please disaggregate the allowances for depreciation and amortization of \$9,157.7 million to the amount for buildings, for equipment, and for leasehold improvements.
- b. Please provide a listing showing the valuation on the books for all buildings that The Postal Service owns in Washington, D.C., New York City, San Francisco, Los Angeles. For each building, please also indicate the year the Postal Service acquired the building.
- c. Please provide any information the Postal Service has pertaining to the market value of each of the buildings under b. above.

DMA/USPS-T9-9. Please refer to page 525 of LR H-12.

- a. Of the \$21.9 million written off between September 30, 1996 and September 30, 1995, how much of the write-off was from other government agencies?
- b. Please disaggregate the amount in a. above by agency.
- c. Of the \$26.2 million Provision for Doubtful Accounts, how much is from other government agencies?
- d. Please disaggregate the amount in c. above by agency.

DMA/USPS-T9-10. Please refer to page 525 of LR H-12.

- a. Could the Postal service reduce uncollectibles by reviewing an aging listing of accounts receivable (AR) more often than twice a year?
- b. Has the Postal Service performed any studies on the costs and benefits of more frequent AR review? If so, please provide a copy of any such studies.